



BEYOND OUTSOURCING

Performance Improvement
- Predictable Outcomes



VALUE PROPOSITION Beyond Outsourcing is a performance improvement company providing long-term strategic and alliance partnerships of measurable financial value to its clients, through the provision of unique transformation solutions in specific focus areas. The company's mission entails providing dynamic and innovative professional solutions that enables clients to excel in delivery under a variety of conditions.

Beyond Outsourcing is a proudly South African company with close to 10 years of successfully delivering outstanding business performance results to its clients. The company provides the vital link between strategy and delivery of business results. Operations management is not a unique product, but Beyond Outsourcing's exceptional ability to

execute on operations makes it a unique company with specific areas of business expertise:

- Beyond Delivery (programme management, management consulting, business process reengineering, change management)
- Beyond Technology infrastructure and development services (provision of proprietary software and alliance partner software solutions focused around the HR and CRM space)
- Beyond Managed Services (outsourcing, co-sourcing) through managed services factory in the areas of human resource management, customer relationship management, supply chain management, enterprise asset management and back office management. **TP**

FAST FACTS

COMPANY STATISTICS / DEMOGRAPHICS / HISTORY

Year founded: 1997
Founding members: Suzanne Ravenall
Employees: 274
Branches: Head Office: Sunninghill, Johannesburg
Memberships: South African Quality Institute, Proudly South African, Microsoft Solutions Provider

BUSINESS AND FINANCE

Financial year-end: June
Holding company: Beyond Outsourcing Global Holdings
Bank: Standard Bank, Rivonia
Auditors: Equifin Incorporated
Customer base: Blue-chip corporates, SMMEs

NATURE OF BUSINESS

Activity: Transformational outsourcing solutions
Products/services offered: Operates at a transformation level as a trusted advisor using unique and innovative deal structuring to enable client comfort and control
Exports: Nigeria, with a gradual rollout regionally across Africa

CONTRACTS AND AWARDS

ISO rating: ISO 9001 certified
Awards: SA's Top 300 Companies (2003/04/05/06); SA's Most Promising Companies (2003/04/05); SA's Best Companies to Work For (2003/04/05/06)
Recent exhibitions: The Vodacom Careers Expo 2007

TRAINING AND CSI

Training programmes: Upliftment of employee capability and ability; three monthly formal performance reviews; personal development plans; talent management frameworks; staff opportunities to further skills through intensive induction programmes (up to six weeks after joining); e-learning; succession training; management development training; general skills programmes
Empowerment initiatives: Implementation of a 12-month programme graduate recruitment programme in 2006 that specifically targets black females in areas where talent is considerably difficult to obtain
CSI initiatives: Partners with several beneficiary programmes and all Beyond Outsourcing CSI activity supports the company's vision, mission, values and its view of the integral role of business in the promising future of South Africa

EMPOWERMENT STATUS

Black Empowerment Level:
shareholding: 25.1% / **executive directors:** 25.1% / **total staff:** 47.48%

Empowerment rating: 'A' rating

BUSINESS CO-ORDINATES ▼

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