



www.beyondoutsourcing.com

COMPANY	BEYOND OUTSOURCING
SEGMENT	TERTIARY
INDUSTRY CLASSIFICATION	CYCLICAL SERVICES/ SUPPORT SERVICES/ BUSINESS SUPPORT SERVICES

**VALUE PROPOSITION**

In 1997, the founder of Beyond Outsourcing, Suzanne Ravenall, Group Chief Executive Officer, saw a gap in the market to assist companies by engaging in the provision of outsourced operations execution, through the provision of a standardised set of tools, enforcing measurement and delivery of the complete operational process.

Beyond Outsourcing is an outsourcing company within the business transformation outsourcing industry, focusing on delivering exceptional execution (delivery), institutionalisation of the process and hence performance improvement, utilising a unique set of operational tools within a number of operational areas. The depth of expertise within execution and its unique tools is what sets Beyond Outsourcing apart from the rest.

The company tool kit is a combination of processes, technology, behaviour change and operations management methodology. The tools and training thereof assist people to do their job better, combining ease for even the non-qualified person, and experience in an easy to deploy process.

Beyond Outsourcing is at the forefront in developing strategic alliances with clients to transform performance in the operational execution of their business objectives and thus a market leader in designing and implementing business transformation and execution solutions.

Vision: To be a global leader in the delivery of world-class operational implementation using total quality management processes in order to deliver predictable outcomes.

Mission: To provide dynamic and innovative professional outsourcing service which enables clients to excel in operational effectiveness while enriching the lives of all stakeholders and having fun. ☺

**COMPANY INFORMATION**

**STATISTICS / DEMOGRAPHICS / HISTORY**

**Year founded:** 1997  
**Founding members:** Suzanne Ravenall  
**Employees:** 300  
**Branches:** Head Office - Johannesburg  
**Trade affiliations:** Proudly South African, ISO 900 through BSI  
**Memberships:** Young Presidents Organisation

**BUSINESS & FINANCE**

**Financial year-end:** September  
**Subsidiaries:** The Execution Box, Supply chain management joint venture with Lefa  
**Holding company:** Beyond Outsourcing Global Holdings (Pty) Ltd  
**Bank:** Standard Bank  
**Accountants:** Equifin  
**Current customer base:** Various organisations  
**Key clients:** Various blue-chip companies and SMMEs

**EMPOWERMENT STATUS ▼**

SCORECARD	
Rating date	20/02/09
<b>Level 5 Contributor - 59.21 points</b>	
Ownership	21.00 points
Management Control	00.38 points
Employment Equity	4.38 points
Skills Development	2.18 points
Preferential Procurement	11.27 points
Enterprise Development	15.00 points
Socio-Economic Development	5.00 points
Verified by	Empowerdex



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**Predictable outcome.™**



Firmly positioned within the Business Transformation Outsourcing space, Beyond Outsourcing provides long term strategic & alliance partnerships of measurable financial value.

Operating, Improving or Transformation, are levels of executing strategic goals. It's about 'doing the right things right', the first time, every time. Beyond Outsourcing works with you to transform the operational execution of your organisation in order to achieve your strategic goals, through our generic scalable processes and creative organisational solutions. Beyond Outsourcing is an ISO certified organisation committed to one outcome – yours.

Business transformation is provided within the following areas:

- Human Resources Management
- Customer Relationship Management
- Supply Chain Management
- Enterprise Asset Management
- Back office Management